



Fact Sheet

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COMPANY: DuffyGroup, Inc., provides innovative solutions in the areas of executive search, mid-level management recruiting, and human resource contract and direct hire services. With three business lines, each dealing specifically with the focused requirements of their clientele across a broad range of industries, locally, regionally, nationally and internationally, DuffyGroup has the ability to identify and recruit extraordinary candidates that support their clients' goals and provide leadership.

SERVICE LINES:

Our Research Solution...

Whether your company needs executive search, targeted candidate sourcing and/or competitive intelligence, we are focused on providing *quality candidates, efficiency, flexibility and economy – that's our promise*. Our exceptional research team is comprised of accomplished professionals with hands-on experience in corporate America, extensive research skills and proven recruiting expertise – adding value and success to your company's hiring initiatives.

Targeted Candidate Sourcing – In today's complex job market, the ability to successfully identify and recruit extraordinary candidates demands a unique tool – recruiting research. And it works!

Recruiting research is a multi-step process. Think of our research model as “unbundled” retained search. Our comprehensive process starts with in-depth Client Consultation/Intake Sessions which help us develop a targeted strategy to meet your project specifications. Then, our strategy is implemented which can include name generation, candidate identification, pitching and candidate assessment. The process is completed with full Research/Competitive Intelligence Data reporting and value-added back-end support components as desired.

Competitive Intelligence – We transfer our time tested research skills and conduct primary research for clients to uncover key competitive information in their respective markets. Through our data, we can help you understand your competition, and make sound business and hiring decisions based on the current market landscape. This service can be the ultimate solution requested by our client, or as part of our targeted candidate sourcing package.

Our HR Solution...

DuffyGroup is the ultimate HR solution for your temporary or long-term human resource staffing needs. Whether you need a recruiter or HR specialist/generalist for a direct hire position or short-term contract assignment/project, Duffy is here to help.

With our expertise and vast network, utilizing our services can save you valuable time searching for and recruiting quality HR professionals. Our Duffy resource network can also provide you consultative support for compensation projects, workforce planning initiatives, and recruitment process assessments – just a few of our value-added services.

We have the people – With a quality process, based on human relationships and doing what is right for our clients and our candidates, the Duffy reputation is exceptional. Our team is committed to supporting the HR profession, and for years has served as a business partner, colleague, consultant or practitioner to human resource professionals.

We have the process – Finding the right fit is essential to our success, and in order to achieve this objective, we have developed a balanced approach we refer to as our "custom connection" process. We take the time up-front to clearly define the requirements of our clients as well as the objectives and backgrounds of our candidates. Our entire process is designed to effectively and efficiently fill a vacancy left by a full-time employee, or place a temporary person in a short-term assignment. We can also serve as your full-time "recruiting department," providing you with a flow of qualified candidates who can manage ongoing projects or assist you with special assignments.

Our mission is to seek out and find hidden talent, and our database of HR professionals continually expands, providing the best pool of experienced HR professionals in town. Our network includes active as well as passive job seekers looking for that next right career move.